



Ref. Enquiry No.: PE/PG/SGD/E-3692/12
Dated: 24/08/12

DUE DATE
25.09.2012
BY 2.00 P.M.

Dear Sirs,

Subject: TENDER ENQUIRY FOR **PUBLIC ADDRESS SYSTEM** FOR 2X500 MW
SAGARDIGHI PROJECT AS MENTIONED BELOW:-

Our Ref: TENDER ENQUIRY NO: PE/PG/SGD/E-3692/12, DT: 24.08.12

BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in enquiry letter uploaded on our websites) for Design, Engineering , Manufacturing, assembly , Inspection & Testing at manufacturer's work, proper packing, delivery to Sagardighi (Unit 3 & 4) site, and Erection and Commission (E&C) of Public Address System as mentioned in different sections of Tech Specification, complete with all accessories for efficient and trouble free operation of package. Detailed scope of work & details shall be as per technical specification and other details hosted on BHEL website.

Sl. No.	Package	Project	Technical Specification
1	PUBLIC ADDRESS SYSTEM	2 x 500 MW BPDCL SAGARDIGHI PROJECT	As per Technical Specification No. PE- TS-373-557-E001 Rev.0

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date i.e 25.09.12 by 2 p.m.** Part-I bids shall be opened at **3 p.m.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note: Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote please send us regret by mail or letter.

Notes:-

- 1. Ordering/ Evaluation shall be done on lumpsum basis on total cost to BHEL.**
- 2. Part Supplies offered for Project shall disqualify the bidder's offer for the Project.**
- 3. Techno Commercial Bids and Price Bids for projects should be submitted in separate envelopes (containing upriced and priced bids separately) project wise.**

TERMS AND CONDITIONS: - Please refer GCC Rev-04 which is available on www.bhelpem.com. You are requested to kindly download the same.

1. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".

Varsha
24/08/12
(VAIBHAV GUPTA)
ENGR. /PGI-I

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2. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: **TECHNO-COMMERCIAL BID**

Part-II: **PRICE BID**

For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders (Vol. -I A)"

3. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **ANNEXURE-I of GCC Rev. 04:** Letter to be furnished by the Bidders.
- **ANNEXURE-II of GCC Rev. 04:** Agreed terms & conditions i.e. compliance to NIT, BHEL GCC Rev-04 and SCC Rev. 02 of the project (Confirmation to be given by bidder in Part-I bid).
- **DEFINITION OF TERMS.**
- **Volume-I:** Comprising i) **Part-A:** Instructions to Bidders, ii) **Part-B:** General Commercial Terms & Conditions and iii) Special Conditions of Contract, if applicable. (Please refer our website www.bhelpem.com)
- **Volume-II:** Comprising i) **Part-A:** General Technical Conditions and, ii) **Part-B:** Technical Specification.
- **Volume-III:** Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

4. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Unsolicited fresh/revised Price Bids shall not be entertained.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

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8. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
9. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract (SCC) and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
10. Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. VAIBHAV GUPTA, ENGR M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Vaibhav Gupta/ PG-I-I E-MAIL: vaibhavgupta@bhelpem.co.in Ph. No. 0120-4368731	Mr. D. SAHA, AGM M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: D. SAHA/PG-I-I E-MAIL: dsaha@bhelpem.co.in Ph. No. 0120- 4368717
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11. Late tenders will be rejected.
12. **Reverse Auction:** BHEL reserves the right to finalize Prices by conducting Reverse Auction or by conventional way of price bid opening (Refer Clause No. 15.0 of Volume-I, Part-A, GCC REV 04).
13. **Delivery:-**
Supply : Delivery shall be as "Four (04) months from drgs. /docs. approval in CAT-I issued by BHEL. This is subject to bidder's 1st submission of drawing/docs within two weeks from the date of P.O. Vendor to re-submit documents within 7 days only, taking care of all the comments of BHEL. BHEL shall approve/ comment on drgs./ docs. within 10 days. BHEL shall approve all drgs./ docs. in Cat-I in total 2 months time from the date of P.O. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions.
E&C: 04 months from site clearance.

Vaibhav
24/08/12
(VAIBHAV GUPTA)
ENGR/ PG-I-I

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14. Bidder to note for compliance that this is conditional enquiry for non BHEL registered bidders and the price bid (Part-II) opening/reverse auction is subjected to

- a) Approval of bidder by the BHEL.
b) Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. Accordingly you are requested to submit documents in line with following points and Notes before technical bid Part-1 opening:-

(i) The equipment should be rated at least for the duty specified/required & shall be in successful operation in at least 2 separate power plants* for a minimum period of 2 years. The certificates confirming the same is to be provided by vendor

(ii) Also the design of all equipment/system shall be got vetted from the respective collaborator/original equipment designer. If the proven design is not used then testing of prototype or type test shall be done compulsorily.

*Notes:

1. Copies of Purchase Order placed by PEM, preferably for plants already commissioned otherwise if not available then other orders (for NTPC/other BHEL Units/SEBs/ reputed PSU or any other similar order) Preferable for power plant jobs.
2. Copy of Performance Certificate if available from PSUs/reputed companies or for any other similar order

15. PRE-QUALIFICATION REQUIREMENT:-

Please find the TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA. All the bidders are required to submit both Technical & Financial Pre-Qualification Requirement Criteria along with their offer. **Only those vendors, who fulfill these requirements, are eligible to participate in this tender.**

The bidders, who are already registered with BHEL PEM for the tendered package without any Technical/ordering/financial limit, need not submit the PQR. They will be considered as qualified based on their registration with BHEL PEM.

16. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com.
17. During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees.

Vaishav
24/08/12
(VAIBHAV GUPTA)
ENGR. /PGT-I



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18. For indigenous suppliers please note that in case of projects having contract value more than 25 lacs, vendors to note that following clause will be applicable along with the payment terms:-

"Submission of E1/E2 forms against Forms C is to be ensured within the time specified in sales tax act or before balance 10% payment whichever is earlier."

19. Indigenous bidders have to quote freight charges in percentage of their quoted ex-works prices.

20. All corrigenda, addenda, amendmnts, time extensions, clarifications etc. to the tender will be hosted on website only. Bidders are requested to visit constantly our website to keep themselves updated.

21. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-

- Acceptance of GCC Rev-04.
- Acceptance of Special Conditions of Contract (SCC) for respective project
- Pre-qualifying Requirement (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR.
- Technical & Commercial Deviations, if any.
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row for each project & package separately.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.
- Credentials / reference list (for non-BHEL registered bidders)

Enclosures:

- a) Price Formats (Prices should be quoted in this format only)
- b) BOQ
- c) SCC Rev.02 of the project
- d) Enquiry Terms & Conditions
- e) Technical Specifications
- f) Technical PQR
- g) Financial PQR

Thanking you,
Yours faithfully,
For and on behalf of BHEL

Vaishnav 24/08/12
VAIBHAV GUPTA
(Engineer / Project Group-I-I)